



Ref : CIL/STEX 33/Q3FY21

Date : February 11, 2021

To

The Secretary,  
BSE Limited  
Corporate relation Dept,  
P.J. Towers,  
Dalal Street, Fort,  
Mumbai-400 001  
Scrip Code – /Scrip Id: 540710/CAPACITE

The Secretary,  
National Stock Exchange of India Limited  
Plot No. C/1, G Block,  
Bandra Kurla Complex  
Bandra (East)  
Mumbai-400 051  
Scrip Symbol: CAPACITE

**Subject: Press Release in connection with Un-Audited Standalone and Consolidated Financial Results for the quarter and nine months ended December 31, 2020**

Dear Sir/ Madam,

Please find enclosed herewith the copy of Press Release in connection with the Statement of Un-Audited Standalone and Consolidated Financial Results for the quarter and nine months ended December 31, 2020.

Thanking you,

**Yours faithfully,  
For CAPACIT'E INFRAPROJECTS LIMITED**

**Varsha Malkani  
Company Secretary and Compliance Officer**



Encl: As above

## Investor Release

### Capacite Infraprojects Ltd Q3FY21 Result Release

**Execution momentum continues; expect strong ramp in execution and revenue recognition**

**Healthy Orderbook of ₹9,145 Crore lends revenue and cashflow visibility**

**PAT at ₹ 15.2 Crore in Q3FY21**

**Mumbai, February 11, 2021:** Capacite Infraprojects Limited (“Company”), a fast-growing construction company providing end to end services for residential, commercial and Institutional building with presence in Mumbai Metropolitan Region (MMR), Pune, Chennai, National Capital Region (NCR), Varanasi, Kochi, Hyderabad and Bengaluru today announced its un-audited financial results for the quarter and nine month ended 31<sup>st</sup> December, 2020.

**Outlook:** The company has an orderbook of ₹ 9,145 Crore as on 31<sup>st</sup> December 2020. The company continues to witness uptick in Project execution resulting in higher Revenue, EBITDA and PAT on Q-o-Q basis.

**Public Sector Orderbook:** 60% of the orderbook comprises of public sector orders. **Work has re-started on all orders.** The company is confident to achieve project completion within stipulated timelines.

**CIDCO Project:** The company’s marquee project with CIDCO witnessed better execution on Q-o-Q basis and is expected to gather more pace in coming quarters.

**Private Sector Orderbook:** 40% of the orderbook comprises of private sector orders. The company is focused on executing projects with healthy cash flows. With strong real estate sales in Q3FY21, the execution pace is expected to pick up pace in coming quarters.

#### **Standalone Performance highlights for Q3FY21:**

**Total Income** for Q3FY21 is ₹ 311.1 Crores on-account on higher execution across sites.

**EBITDA** stood at ₹ 59.9 crores on account of higher execution and cost saving initiatives leading to operating leverage. Accordingly, margins stood at 19.3%.

**Profit after Tax** stood at ₹ 15.2 crores. As execution pace increases, Company expects increase in revenue and cash flows.

Debt stood at comfortable levels with **Net Debt** at ₹ 139.1 crores with **Net Debt to Equity** at 0.15x

**Collection efficiency** continues to witness improvement. Collections for Q3FY21 stood at ₹ 271 crores.

During Q3FY21, the company **bagged a repeat order** from Raymond Limited (Realty division) worth Rs. 148.2 Crores.

**Total Orderbook (Public+ Private) excluding MHADA** as on **December 31, 2020** stood at **~₹ 9,145 Crores**. Residential segment constitutes ~24% of the orderbook, Commercial & Institutional segment constitutes ~19% and Mixed-Use segment constitutes ~57%.

**Total Orderbook** from the **Public sector** (included in the above) as at the end of **December 31, 2020** stood at **~₹ 5,526 Crores i.e. ~ 60% of the total order book**.

**On the performance Mr. Rohit Katyal, Executive Director & CFO commented,** *“Our focus is towards ramping up execution across all our sites. We expect better performance in Q4 on back of reducing challenges of lockdown. The real estate sales, especially in MMR, have witnessed record offtake and will help developers to complete project faster.*

*Our efforts in ensuring prudence in our operations has resulted in improving our working capital levels from Q2FY21. Our Gross debt has reduced and accordingly Net Debt: Equity stands at 0.15x.*

*We will focus on projects with healthy cash flows in a bid to strengthen our Balance sheet and cash flows. We expect the current momentum in real estate industry to continue which will benefit our healthy orderbook coupled with marquee clientele backed by strong technical skills in project execution.”*

#### **About Capacit'e Infraprojects Limited**

Capacit'e Infraprojects Limited (Capacit'e/the Company) has etched a name for itself as a quality contractor in the buildings space. Today, it is working with almost all major real estate developers in the country. Capacit'e has been rapidly emerging as a marquee contractor in the building space with good repute. The Company's sharp focus on the single segment of buildings, with an emphasis on technology, a robust asset base and the promoters' rich experience in the EPC space have enabled it to scale up quickly in the building space and become a well-respected player. Capacit'e provides end-to-end construction services for High Rise and Super High-Rise Buildings, Townships, Mass Housing, etc. in the residential space, Office Complexes, IT & ITES Parks in the commercial space and Hospitality, Healthcare Facilities, Industrial Buildings, MLCPs in the institutional space.

For more information please visit [www.capacite.in](http://www.capacite.in)

#### **Safe Harbor Statement**

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current

and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

Company	Investor Relations Advisors
<p><b>Capacit'e Infraprojects Limited</b></p>  <p>CIN No: L45400MH2012PLC234318</p> <p>Name: Mr. Alok Mehrotra Designation – President, Corporate Finance Email id: <a href="mailto:ir@capacite.in">ir@capacite.in</a></p>	<p><b>Strategic Growth Advisors Pvt Ltd.</b></p>  <p>CIN No: U74140MH2010PTC204285</p> <p>Mr. Shogun Jain / Mr. Vinit Vora Email id: <a href="mailto:shogun.jain@sgapl.net">shogun.jain@sgapl.net</a> / <a href="mailto:vinit.vora@sgapl.net">vinit.vora@sgapl.net</a> Tel No: +91 77383 77756 / +91 98190 68322</p>