



Ref : CIL/STEX 33/Q1FY20

Date : August 08, 2019

To

<b>The Secretary, BSE Limited Corporate relation Dept, P.J. Towers, Dalal Street, Fort, Mumbai-400 001 Scrip Code – /Scrip Id: 540710/CAPACITE</b>	<b>The Secretary, National Stock Exchange of India Limited Plot No. C/1, G Block, Bandra Kurla Complex Bandra (East) Mumbai-400 051 Scrip Symbol: CAPACITE</b>
--	--

**Subject: Press Release in connection with Un-Audited Financial Results for the Quarter ended June 30, 2019**

Dear Sir/ Madam,

Please find enclosed herewith the copy of Press Release in connection with the Un-Audited Financial Results for the Quarter ended June 30, 2019.

Thanking you,

Yours Sincerely

For **CAPACIT'E INFRAPROJECTS LIMITED**

**Sai Kedar Katkar**  
Company Secretary and Compliance Officer



Encl: As above

**Q1 FY20 Standalone performance**

**Total Income ₹ 418 Crores, a growth of 2.6% Y-o-Y**

**EBITDA ₹ 76.5 Crores, a growth of 17.8% YoY. Margin of 18.3%**

**PAT ₹ 24 Crores, growth of 4.8%. Margin of 5.7%**

**Cash PAT ₹ 50 Crores, growth of 13.5%**

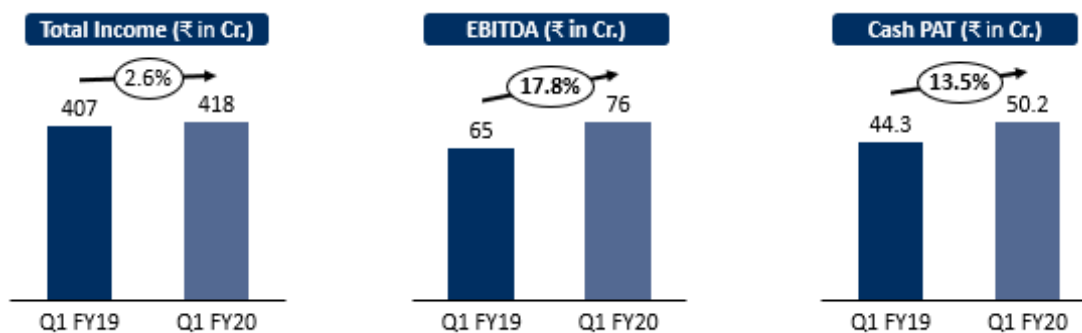
**Total collections ~₹ 415 Crores**

**Private Sector Order Book at ₹ 6,113 Crores; Public Sector Order Book at ₹ 905 Crores**

**Mumbai, August 8, 2019:** Capacit'e Infraprojects Limited ("Company"), a EPC company focused on High Rises & Super High Rises and providing end to end services for residential, commercial and Institutional building with presence in Mumbai Metropolitan Region (MMR), Pune, Chennai, National Capital Region (NCR), Kochi, Hyderabad and Bengaluru today announced its Unaudited Financial results for the quarter ended June 30, 2019.

**Key Standalone Financial Highlights are as follows:**

Particulars (₹ In Crs)	Q1 FY20	Q1 FY19	Y-o-Y	FY19
<b>Total Income</b>	<b>418.0</b>	<b>407.3</b>	<b>2.6%</b>	<b>1824.5</b>
EBITDA	76.5	64.9	<b>17.8%</b>	285.4
<b>EBITDA Margin (%)</b>	<b>18.3%</b>	<b>15.9%</b>		<b>15.6%</b>
Profit After Tax	23.8	22.7	<b>4.8%</b>	95.6
<b>PAT Margin (%)</b>	<b>5.7%</b>	<b>5.6%</b>		<b>5.2%</b>
Cash PAT*	50.2	44.3	<b>13.5%</b>	198.4
<b>Cash PAT Margin</b>	<b>12.0%</b>	<b>10.9%</b>		<b>10.9%</b>



### **Standalone Performance highlights for Q1 FY20:**

**Total Income** for Q1 FY20 grew by 2.6% to ₹418.0 Crores as compared to ₹407.3 Crores in Q1 FY19.

**EBITDA** for Q1 FY20 was ₹76.5 Crores as compared to ₹64.9 Crores in Q1 FY19, depicting a growth of 17.8% YoY. **EBITDA Margin** was 18.3% in Q1 FY20 vis-à-vis 15.9% in Q1 FY19.

**Depreciation and amortisation expense** for Q1 FY20 stood at ₹24.8 Crores as compared to ₹18.5 Crores in Q1 FY19. The capex spends towards Core Assets in Q1 FY20 stood at ₹20.5 Crores.

**PAT** for Q1 FY20 was ₹ 23.8 Crores as compared to ₹ 22.7 Crores in Q1 FY19, growing by 4.8%. **PAT Margin** is 5.7% in Q1 FY20 whereas it was 5.6% in Q1 FY19.

**Cash PAT** for Q1 FY20 stands at ₹50.2 Crores, whereas it was ₹44.3 Crores during Q1 FY19, showing a growth of 13.5% YoY with **Cash PAT Margin** at 12.0% in Q1 FY20 vis-à-vis 10.9% in Q1 FY19.

**Total collections** during Q1 FY20 is ~₹415 Crores.

The **Net Working Capital Days** is 67 days in Q1 FY20 vis-a-vis 68 days in Q4 FY19.

Our **Total Orderbook (Private + Public) excluding MHADA** as on **June 30, 2019** stood at **₹ 7,018 Crores**. Residential segment contributes ~68% of the orderbook and Commercial & Institutional segment contributes ~32%. Large part of our orderbook is contributed by High Rise and Super High-Rise Buildings at ~42% followed by Gated Community at ~33%.

Our **Orderbook** from the **Public sector** (included in above) as at the end of **June 30, 2019** stood at **₹ 905 Crores**.

### **Order wins in Q1 FY20:**

- Receipt of 2 orders worth ~ ₹325 Crores from Private sector clients for construction of commercial & residential buildings at Mumbai
- Maiden order from Raymond Limited (Realty Division) worth ~ ₹229 Crores for a construction of Residential project at Mumbai
- Maiden order from Alyssum Developers Pvt. Ltd. (Part of Market City Resources) worth ~ ₹170 Crores for construction of Mall at Pune

**On the performance Mr. Rohit Katyal, Executive Director & CFO commented,** “As the real estate sector is moving towards a major consolidation phase following regulatory changes and demonetisation three years ago, new launches by non-branded developers have declined sharply, while those of branded developers have increased proportionately, making it evident that the branded players are clear beneficiaries of such ongoing consolidation, a fact which is reflective in the order book of Capacit'e. The consolidation in the private sector, coupled with the housing for all initiative of the Central Government (PMAY) in partnership with various State Governments, upsurge in public sector spend for education and healthcare, places Capacit'e in sweet spot, to further capitalize on the opportunities.

Capacit'e derives its strength from established and growing marquee client base, its focus on customer relationship management and its lean management, which has the ability to adapt to changing market conditions. Further, we have consciously increased our commercial & institutional order book which now stands at 32% as on 30<sup>th</sup> June as compared to 2% in FY17. The commercial & institutional segment is witnessing huge traction with investments by various global private equity players in recent times.

With a lean balance sheet, strong and well diversified order book from a very strong clientele and our proven execution capabilities, we remain confident of continuing our good performance in the future.”

### **About Capacit'e Infraprojects Limited**

Capacit'e Infraprojects Limited (Capacit'e/the Company) has etched a name for itself as a quality contractor in the buildings space. Today, it is working with almost all major real estate developers in the country. Capacit'e has been rapidly emerging as a marquee contractor in the building space with good repute. The Company's sharp focus on the single segment of buildings, with an emphasis on technology, a robust asset base and the promoters' rich experience in the EPC space have enabled it to scale up quickly in the building space and become a well-respected player. Capacit'e provides end-to-end construction services for High Rise and Super High Rise Buildings, Townships, Mass Housing, etc. in the residential space, Office Complexes, IT & ITES Parks in the commercial space and Hospitality, Healthcare Facilities, Industrial Buildings, MLCPs in the institutional space.

For more information please visit [www.capacite.in](http://www.capacite.in)

## **Safe Harbor Statement**

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

<b>Company</b>	<b>Investor Relations Advisors</b>
<b>Capacit'e Infracorjects Limited</b> CIN No: L45400MH2012PLC234318  Name: Mr. Alok Mehrotra Designation – President, Corporate Finance Email id: <a href="mailto:ir@capacite.in">ir@capacite.in</a>	<b>Strategic Growth Advisors Pvt Ltd.</b> CIN No: U74140MH2010PTC204285  Mr. Shogun Jain / Mr. Pratik R. Shah  Email id: <a href="mailto:shogun.jain@sgapl.net">shogun.jain@sgapl.net</a> / <a href="mailto:pratik.shah@sgapl.net">pratik.shah@sgapl.net</a>  Tel No: +91 77383 77756 / +91 97692 60769