



Ref : CIL/STEX 33/Q4FY19

Date : May 13, 2019

To

<b>The Secretary, BSE Limited Corporate relation Dept, P.J. Towers, Dalal Street, Fort, Mumbai-400 001 Scrip Code – /Scrip Id: 540710/CAPACITE</b>	<b>The Secretary, National Stock Exchange of India Limited Plot No. C/1, G Block, Bandra Kurla Complex Bandra (East) Mumbai-400 051 Scrip Symbol: CAPACITE</b>
--	--

**Subject: Press Release in connection with Audited Financial Results for the quarter and year ended March 31, 2019**

Dear Sir/ Madam,

Please find enclosed herewith the copy of Press Release in connection with the Audited Financial Results for the quarter and year ended March 31, 2019.

Thanking you,

Yours Sincerely

For **CAPACIT'E INFRAPROJECTS LIMITED**

**Sai Kedar Katkar**  
Company Secretary and Compliance Officer



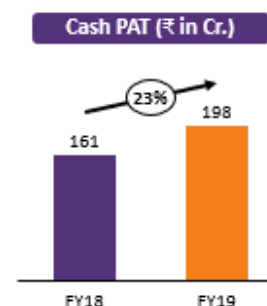
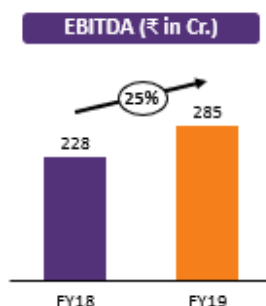
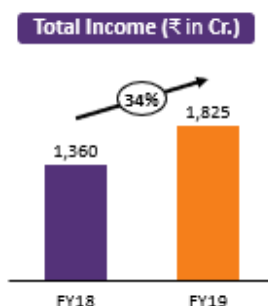
Encl: As above

**Strong overall Performance in FY19 (Standalone)****Total Income ₹ 1,825 Crores, a growth of 34% Y-o-Y****EBITDA ₹ 285 Crores, a growth of 25% Y-o-Y****PAT grew by 21% Y-o-Y to ₹ 96 Crores****Cash PAT grew by 23% Y-o-Y to ₹ 198 Crores****Total collections ~₹ 1,745 Crores****Private Sector Order Book at ₹ 6,262 Crores; Public Sector Order Book at ₹ 915 Crores**

**Mumbai, May 13, 2019:** Capacit'e Infraprojects Limited ("Company"), a EPC company focused on High Rises & Super High Rises and providing end to end services for residential, commercial and Institutional building with presence in Mumbai Metropolitan Region (MMR), Pune, Chennai, National Capital Region (NCR), Kochi, Hyderabad and Bengaluru today announced its Audited Financial results for the quarter and full year ended March 31, 2019.

**Key Financial Highlights are as follows:**

Particulars (₹ In Crs)	Standalone Financials						Consolidated Financials		
	Q4 FY19	Q4 FY18	Y-o-Y%	FY19	FY18	Y-o-Y%	FY19	FY18	Y-o-Y%
<b>Total Income</b>	<b>507.2</b>	<b>389.8</b>	<b>30.1%</b>	<b>1,824.5</b>	<b>1,360.0</b>	<b>34.2%</b>	<b>1,833.6</b>	<b>1,365.2</b>	<b>34.3%</b>
EBITDA	76.6	71.3	7.4%	285.4	227.7	25.3%	287.1	227.8	26.1%
EBITDA Margin (%)	15.1%	18.3%		15.6%	16.7%		15.7%	16.7%	
PAT	25.9	22.4	15.9%	95.6	78.7	21.4%	97.3	79.6	22.3%
PAT Margin (%)	5.1%	5.7%		5.2%	5.8%		5.3%	5.8%	
Cash PAT	58.5	61.5	-4.9%	198.4	160.9	23.3%	200.0	161.7	23.6%
Cash PAT Margin (%)	11.5%	15.8%		10.9%	11.8%		10.9%	11.8%	



## **Performance highlights for Q4 & FY19**

**Total Income** for FY19 grew by 34% to ₹ 1,825 Crores as compared to ₹ 1,360 Crores in FY18. The **Total Income** for Q4 FY19 was ₹ 507 Crores as compared to ₹ 390 Crores in Q4 FY18, showing a growth of 30%.

**EBITDA** for FY19 grew by 25% to ₹ 285 Crores as compared to ₹ 228 Crores in FY18. EBITDA for Q4 FY19 was ₹ 77 Crores as compared to ₹ 71 Crores in Q4 FY18, posting a growth of 7%. **EBITDA margin** for FY19 was at 15.6% and for Q4 FY19 was at 15.1%.

**Finance cost as a percentage of Total Income has declined to 2.7% in FY19 from 2.9% in FY18.** **Finance cost** for FY19 is ₹ 49 Crores as compared to ₹ 40 Crores in FY18.

**Depreciation and amortisation expense** for FY19 stood at ₹ 89 Crores as compared to ₹ 67 Crores in FY18. The capex spends towards Core Assets in FY19 stood at ₹ 89 Crores.

**PAT** for FY19 grew by 21% to ₹ 96 Crores as compared to ₹ 79 Crores in FY18. Diluted EPS for FY19 stood at ₹ 14.08 per equity share. PAT for Q4 FY19 was ₹ 26 Crores as compared to ₹ 22 Crores in Q4 FY18, growing by 16%.

**Cash PAT** for FY19 was ₹ 198 Crores as compared to ₹ 161 Crores during FY18, growing by 23%. Cash PAT for Q4 FY19 stands at ₹ 59 Crores, whereas it was ₹ 62 Crores during Q4 FY18.

Board of Directors have recommended a Final Dividend of Rs. 1/ share on a FV Rs. 10/-

**Total collections** during FY19 is ~₹ 1,745 Crores.

The **Net Working Capital Days (Excluding Retention)** is 67 days vis-a-vis 58 days as on March 2018

Our **Total Orderbook (Private + Public) excluding MHADA** as on **March 31, 2019** stood at **₹ 7,177 Crores**. Residential segment contributes ~76% of the orderbook and Commercial & Institutional segment contributes ~24%. Large part of our orderbook is contributed by High Rise and Super High-Rise Buildings at ~43% followed by Gated Community at ~35%.

Our **Orderbook** from the **Public sector** (included in above) as at the end of **March 31, 2019** stood at **₹ 915 Crores**.

### **Order win in Q4 FY19:**

#### **Orders from:**

- Municipal Corporation of Greater Mumbai, Health Infrastructure Cell for proposed redevelopment of Harilal Bhagwati Municipal General Hospital at Borivali (W) worth ₹ 484 Crores

**On the performance Mr. Rohit Katyal, Executive Director & CFO commented,** “FY19 was a challenging year for the construction industry, as it faced various headwinds in the form of Liquidity crisis in the NBFC sector, the NGT issues in the north, etc.

Despite these challenges, Capacit'e not only managed to grow by 34% YoY but also received highest order inflow of ₹ 3,629 Crores. ~50% of the orders are Repeat orders from existing clients. This demonstrates the faith exhibited by our clients in our capabilities.

With the rising market share of Tier 1 Organized Real estate Developers, many of whom are our clients, and increasing opportunities in the Commercial & Institutional space we remain confident of carrying the positive momentum in times to come.”

### **About Capacit'e Infraprojects Limited**

Capacit'e Infraprojects Limited (Capacit'e/the Company) has etched a name for itself as a quality contractor in the buildings space. Today, it is working with almost all major real estate developers in the country. Capacit'e has been rapidly emerging as a marquee contractor in the building space with good repute. The Company's sharp focus on the single segment of buildings, with an emphasis on technology, a robust asset base and the promoters' rich experience in the EPC space have enabled it to scale up quickly in the building space and become a well-respected player. Capacit'e provides end-to-end construction services for High Rise and Super High Rise Buildings, Townships, Mass Housing, etc. in the residential space, Office Complexes, IT & ITES Parks in the commercial space and Hospitality, Healthcare Facilities, Industrial Buildings, MLCs in the institutional space.

For more information please visit [www.capacite.in](http://www.capacite.in)

## **Safe Harbor Statement**

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

<b>Company</b>	<b>Investor Relations Advisors</b>
<b>Capacit'e Infracorjects Limited</b> CIN No: L45400MH2012PLC234318  Name: Mr. Alok Mehrotra Designation – President, Corporate Finance Email id: <a href="mailto:ir@capacite.in">ir@capacite.in</a>	<b>Strategic Growth Advisors Pvt Ltd.</b> CIN No: U74140MH2010PTC204285  Mr. Shogun Jain / Mr. Pratik R. Shah  Email id: <a href="mailto:shogun.jain@sgapl.net">shogun.jain@sgapl.net</a> / <a href="mailto:pratik.shah@sgapl.net">pratik.shah@sgapl.net</a>  Tel No: +91 77383 77756 / +91 97692 60769