



Ref : CIL/STEX 30/Q1FY19  
Date : August 09, 2018

To

|  |   |
|--|---|
| <b>The Secretary,<br/>BSE Limited<br/>Corporate relation Dept,<br/>P.J. Towers,<br/>Dalal Street, Fort,<br/>Mumbai-400 001</b> | <b>The Secretary,<br/>National Stock Exchange of India Limited<br/>Plot No. C/1, G Block,<br/>Bandra Kurla Complex<br/>Bandra (East)<br/>Mumbai-400 051</b> |
| <b>Scrip Code – /Scrip Id: 540710/CAPACITE</b>   | <b>Scrip Symbol: CAPACITE</b>   |

Subject: Investor Presentation – August 2018

Dear Sir/ Madam

Pursuant to Regulation 30 and other respective regulations of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 please find enclosed Investor Presentation.

This is to further inform that the Investor Presentation has been uploaded on the website of the Company [www.capacite.in](http://www.capacite.in) and is also available on the websites of the Stock Exchanges for your information and also for the information of the public at large.

This is for your information and records.

Yours Sincerely  
For CAPACIT'E INFRAPROJECTS LIMITED



**Sai Kedar Katkar**  
Company Secretary and Compliance Officer

**TRANSFORMING VISION INTO REALITY**



**Investor Presentation  
August 2018**



This presentation and the accompanying slides (the “Presentation”), which have been prepared by Capacite Infraprojects Ltd. (the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

This presentation contains certain forward looking statements concerning the Company’s future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition (both domestic and international), economic growth in India and abroad, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, our ability to manage our international operations, government policies and actions regulations, interest and other fiscal costs generally prevailing in the economy. The Company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time by or on behalf of the Company.



# Q1 FY19 Standalone Financial Highlights



# Record Order Wins in Q1FY19



Additions in Private  
Sector Orderbook in  
Q1FY19  
₹ 1,132 Cr



Additions in  
Government Sector  
Orderbook in  
Q1FY19  
₹ 4,357 Cr\*

**~95% of the orders are repeat orders in Q1FY19  
in the Private Sector**

Order  
Additions  
in Q1FY19  
₹ 5,489 Cr

\*BDD Project at Worli from MHADA worth ₹11,744 Crores out of which our share is ₹4,357 Crores

# Key Highlights of Q1FY19 post adoption of IND-AS 115



## Total Income

₹ 405.8 Cr

Growth of  
49.7% YoY

## EBITDA

₹ 63.4 Cr

Growth of  
31.2% YoY

## PAT

₹ 22.7 Cr

Growth of  
41.3% YoY

## Cash PAT

₹ 44.3 Cr

Growth of  
43.8% YoY

## Orderbook Private sector:

₹ 6,243 Cr

## Govt. sector

₹ 4,357 Cr

**NWC Days**  
(Incl. retention)  
84 days  
V/s  
89 days as at 31<sup>st</sup>  
March, 2018

**NWC Days**  
(Excl. retention)  
57 days  
V/s  
58 days as at 31<sup>st</sup>  
March, 2018



# Q1 FY19 Standalone Profit & Loss as per IND-AS

| Particulars (₹ In Crs)                                     | Q1 FY19*     | Q1 FY18      | Y-o-Y        |
|--|--------------|--------------|--------------|
| <b>Revenue from Operations</b>                             | 397.5        | 266.0        | <b>49.4%</b> |
| Other Income   | 8.4          | 5.0          |              |
| <b>Total Income</b>  | <b>405.8</b> | <b>271.0</b> | <b>49.7%</b> |
| Cost of Material Consumed<br>(Incl. Construction Expenses) | 290.9        | 185.3        |              |
| Employee Expenses  | 34.1         | 25.1         |              |
| Other Expenses   | 17.4         | 12.3         |              |
| <b>EBITDA</b>  | <b>63.4</b>  | <b>48.4</b>  | <b>31.2%</b> |
| <b>EBITDA Margin (%)</b>                                   | <b>15.6%</b> | <b>17.8%</b> |              |
| Depreciation   | 18.5         | 13.5         |              |
| Finance Cost   | 9.8          | 9.5          |              |
| <b>Profit before Tax</b>                                   | <b>35.1</b>  | <b>25.3</b>  | <b>38.8%</b> |
| Tax  | 12.4         | 9.2          |              |
| <b>Profit After Tax</b>                                    | <b>22.7</b>  | <b>16.1</b>  | <b>41.3%</b> |
| <b>PAT Margin (%)</b>                                      | <b>5.6%</b>  | <b>5.9%</b>  |              |
| <b>Cash PAT</b>  | <b>44.1</b>  | <b>30.7</b>  | <b>43.6%</b> |
| <b>Cash PAT Margin</b>                                     | <b>10.9%</b> | <b>11.4%</b> |              |

\*Company has implemented IND-AS 115 with effect from 1<sup>st</sup> April, 2018

# IND-AS 115 Impact Explanation



| Particulars (₹ In Crs)                                  | Pre-IND AS 115 | IND AS 115   | Impact        | Explanation  |
|---|----------------|--------------|---------------|--|
|   | Q1 FY19        | Q1 FY19      |               |  |
| <b>Total Income</b>                                     | <b>395.5</b>   | <b>405.8</b> | <b>+10.4</b>  | Company has implemented IND-AS 115 with effect from 1 <sup>st</sup> April 2018 which has impacted accounting for construction work-in-progress, with consequential impact on Revenue as shown herein |
| Cost of Material Consumed (Incl. Construction Expenses) | 279.7          | 290.9        | +11.2         |  |
| Employee Expenses                                       | 34.1           | 34.1         | -             |  |
| Other Expenses  | 17.4           | 17.4         | -             |  |
| <b>EBITDA</b>   | <b>64.2</b>    | <b>63.4</b>  | <b>-0.8</b>   |  |
| <b>EBITDA Margin (%)</b>                                | <b>16.2%</b>   | <b>15.6%</b> | <b>-61bps</b> |  |
| Depreciation  | 18.5           | 18.5         | -             |  |
| Finance Cost  | 9.8            | 9.8          | -             |  |
| <b>Profit before Tax</b>                                | <b>35.9</b>    | <b>35.1</b>  | <b>-0.8</b>   |  |
| Tax   | 12.4           | 12.4         | -             |  |
| <b>Profit After Tax</b>                                 | <b>23.5</b>    | <b>22.7</b>  | <b>-0.8</b>   |  |
| <b>PAT Margin (%)</b>                                   | <b>5.9%</b>    | <b>5.6%</b>  | <b>-35bps</b> |  |
| <b>Cash PAT</b>   | <b>44.9</b>    | <b>44.1</b>  | <b>-0.8</b>   |  |
| <b>Cash PAT Margin (%)</b>                              | <b>11.3%</b>   | <b>10.9%</b> |               |  |





# Our Order Book Status

## Private Sector key Order Wins in Q1FY19

- "Wadhwa Wise City" at Panel, Maharashtra, from Wadhwa Group. The Order is worth ₹ 519 Crores. This is a repeat order
- Skycity Mall at Borivali East, Mumbai from Incline Realty Pvt. Ltd. (Oberoi Realty Group). The Order is worth ₹ 272 Crores. This again is a repeat order from Oberoi group
- Repeat order from Sheth Group for total contract value of ₹ 191 Crores
- Repeat order from Seaview developers Pvt. Ltd. (a Brookfield investee company) worth ₹163 Crores

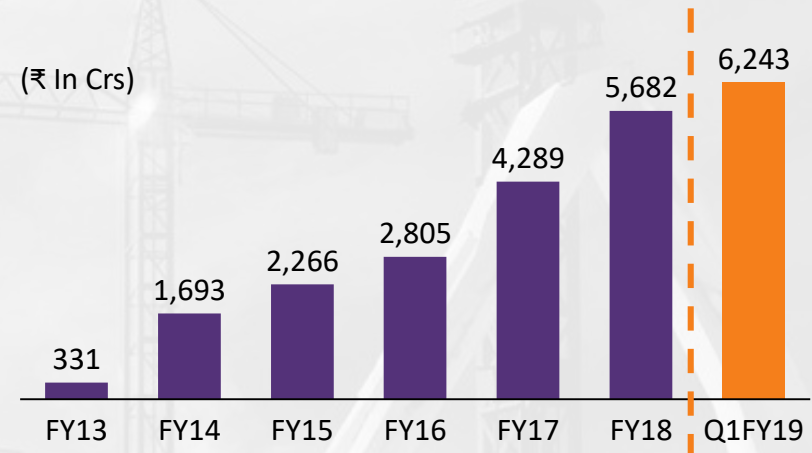
## Public Sector Key Order Wins in Q1 FY19

- BDD Project at Worli from MHADA worth ₹11,744 Crores out of which our share is ₹4,357 Crores

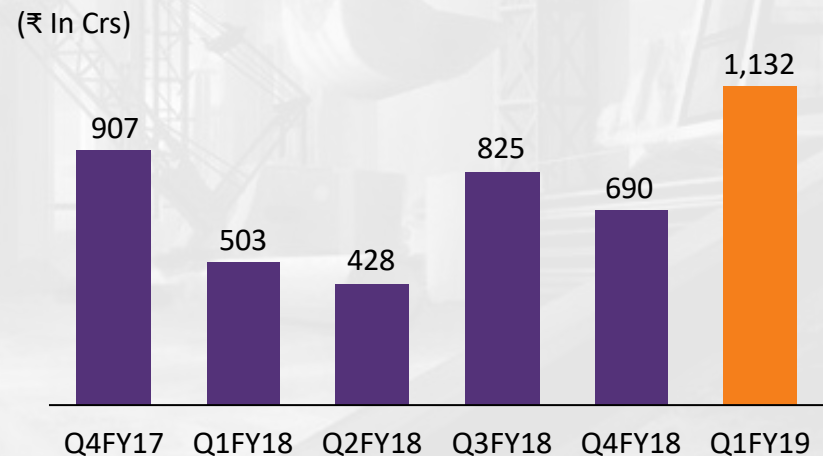
## Order book analysis of Private Sector

- Top 5 Orders contribute 36% of the Order book
- Top 5 Client groups contribute ~55% of the Order book
- Of the Order book, West India contributes 79%, South India contributes 12% and North India contributes 9%

## Private Sector Order Book Built-up



## Order Inflow from Private Sector



# Order Book movement

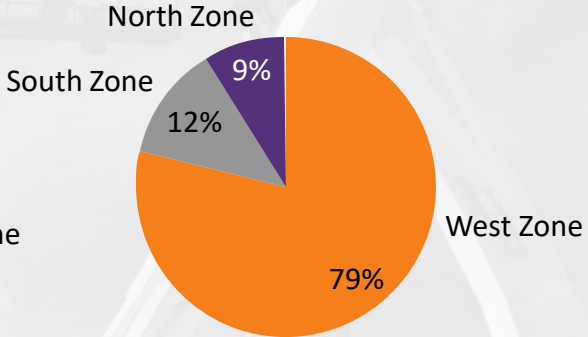
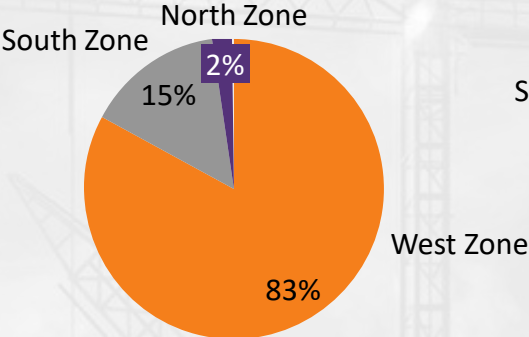
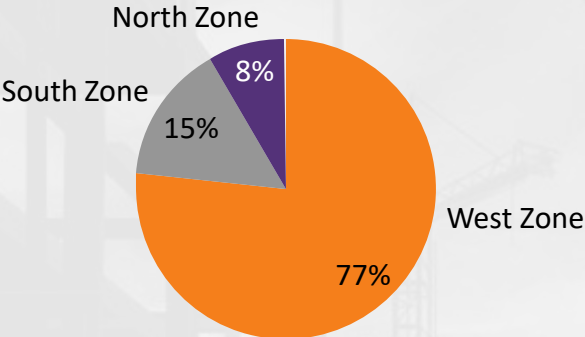


**FY2017**

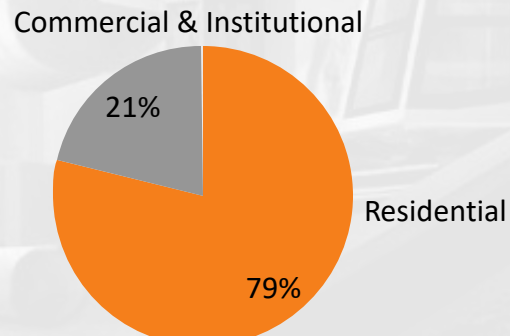
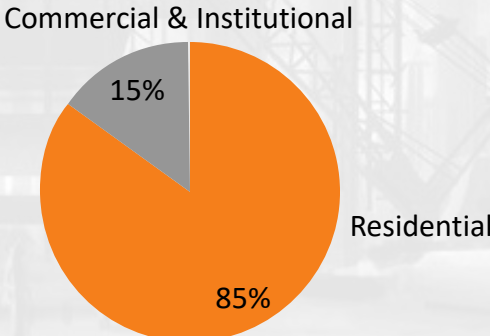
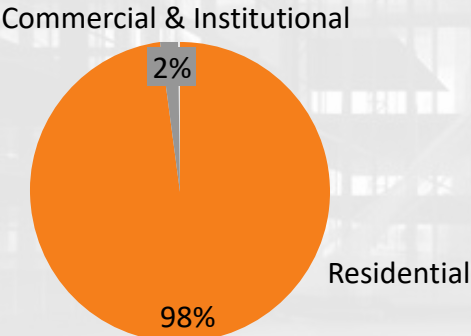
**FY2018**

**Q1FY19**

**Geographical Split**



**Segment Split**





- The company has been conferred Golden Peacock Occupational Health & Safety Award for the year 2018
- Golden Peacock Awards recognize the best organization, which have significantly embedded risk management strategies and sustainability practices into their operations and decision making processes, leading to improved company performance
- At Capacit'e we give utmost importance to the safety and well being of our employees. We are proud to have been accorded with this recognition as it recognizes our continuous efforts in this direction

# Our Story





# Transforming Vision into Reality





## Focus on Construction Technologies...

Our Business model and capabilities is built around leveraging our understanding of varied types of Construction Technologies and managing construction complexities

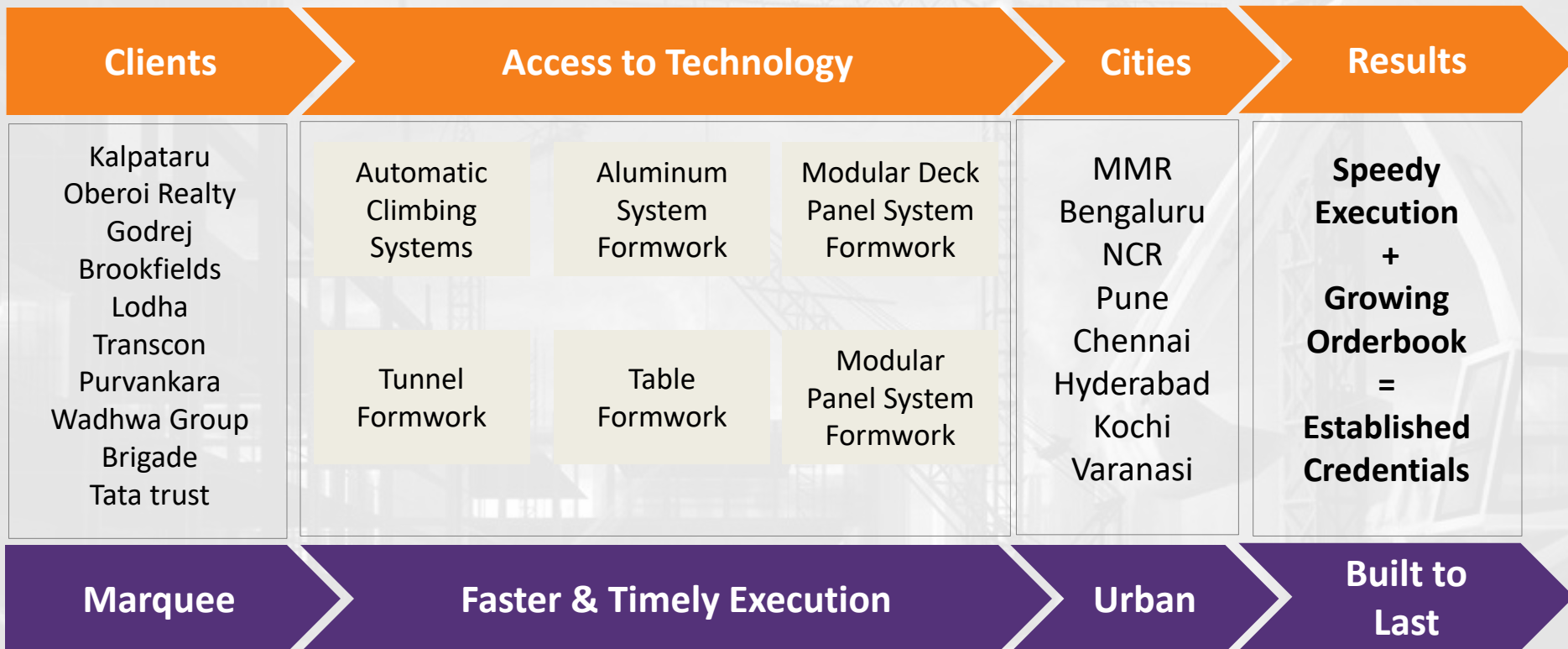
### ...for speedier execution

Ownership of Modern System Formwork & Core Assets along with access to high quality skilled workmen coupled with our Technology prowess allows speedier and timely completion of Projects : a faster turnaround and better Asset Turnover

### ...to become a 'Preferred Construction Partner'

Deliver high quality work thus enhancing relationships with existing clients ensuring high client recall enabling us to win repeat orders as well as secure projects from new customers

# We are a 'Technology Focused' Construction Company



...all this in a short span of 6 years

# Technology is key to our success...



01

Automatic Climbing Systems (Building Core)

02

Aluminum System Formwork (Monolithic Casting)

03

Modular Deck Panel System Formwork (Flat Slab)

04

Tunnel Formwork (Monolithic Casting)

06

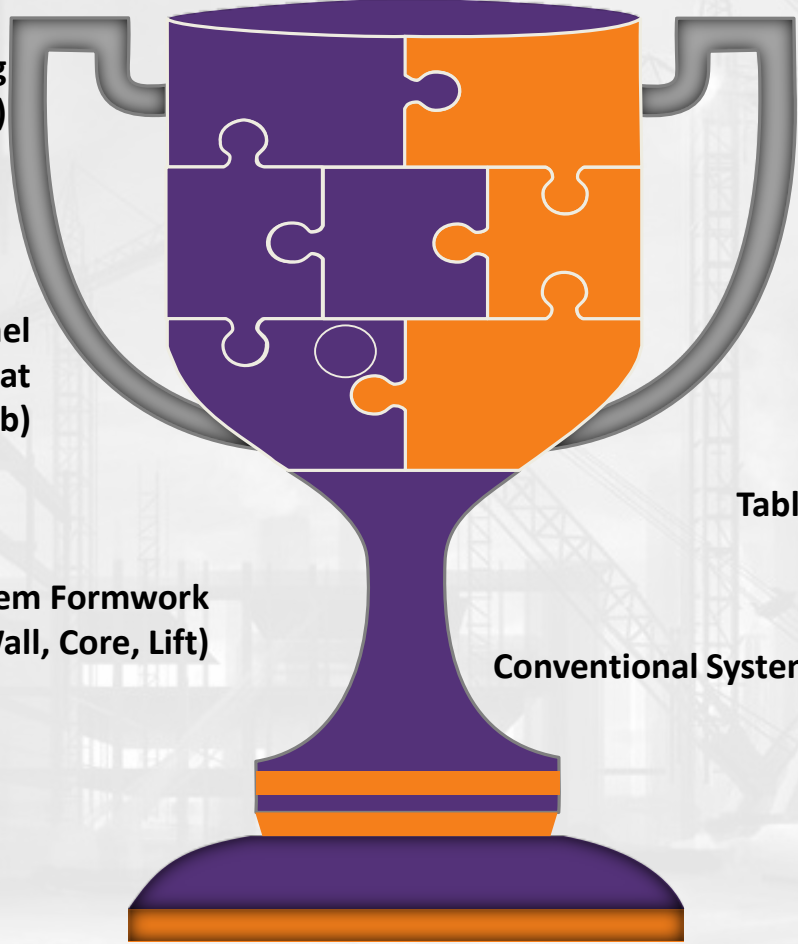
Modular Panel System Formwork (Column, Shear Wall, Core, Lift)

05

Table Formwork (Flat Slab)

07

Conventional System (Slab and Beam)



...and a happy customer + repeat orders





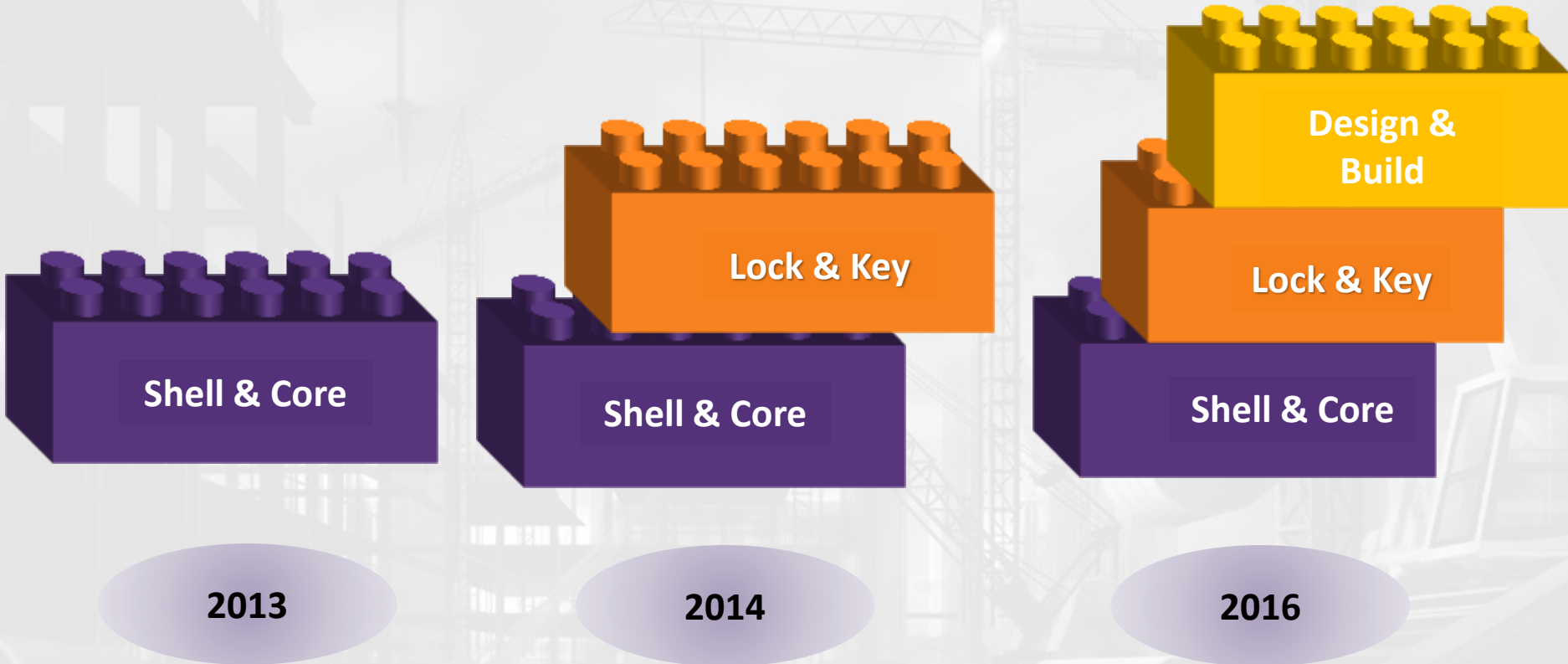
# Track Record



## New Clients + Repeat Wins from existing Clients

- ...strengthens Customers confidence in our Capabilities & Delivery
- ...enhances project execution capabilities building a high degree of specialization
- ...build pre-qualification levels allowing us to bid for larger projects
- ...leads to consistent growth in Orderbook

# Focus : BUILDING...to remain ahead



**...and create an unmatched Competitive Edge**



Integrated Management System



Quality Management System  
ISO 9001:2008



Environmental Management System  
ISO 14001:2004



Occupational Health and Safety  
Management System  
OHSAS 18001:2007

# Resources give us a Advantage in our Performance



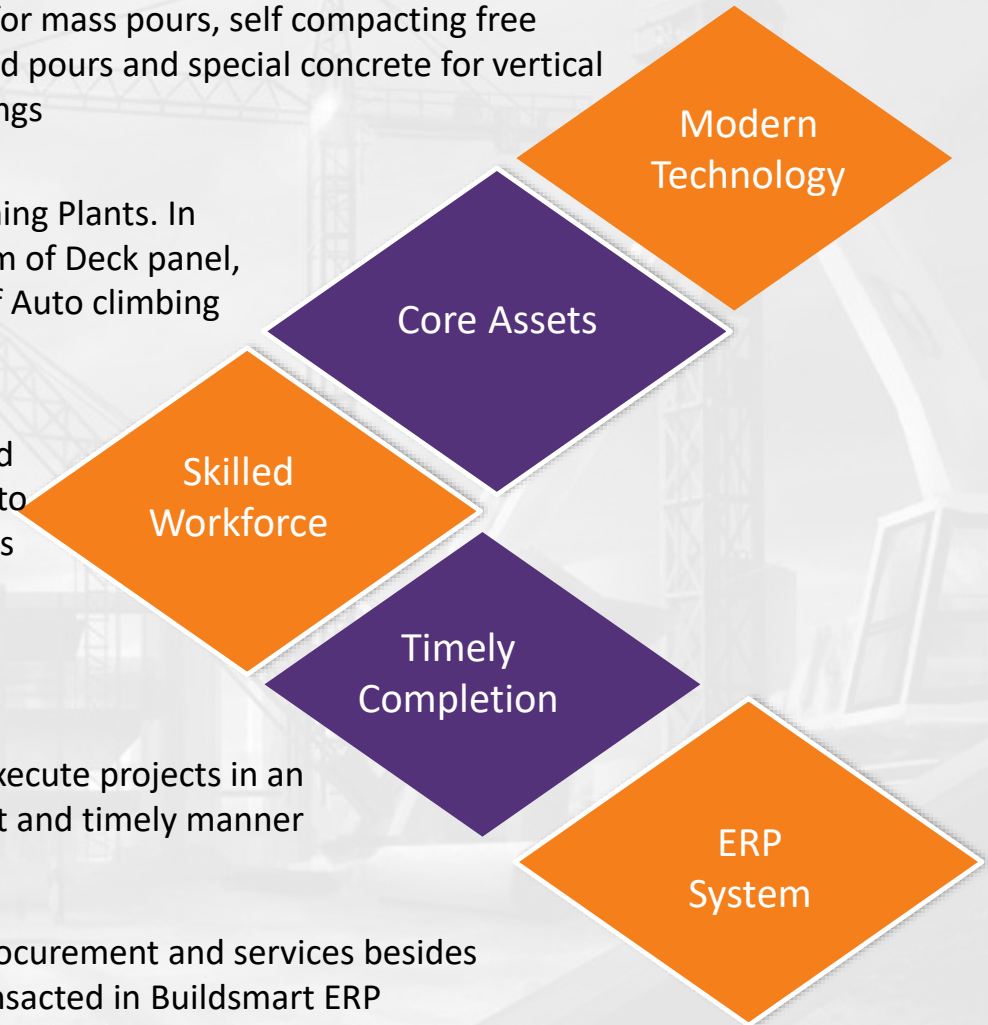
Temperature controlled concrete for mass pours, self compacting free flow concrete for heavily reinforced pours and special concrete for vertical pumping in Super High Rise Buildings

We own 67 tower cranes, 8 Boom Placer, 4 Batching Plants. In addition to ~41,000 sqm of Wall panel, 5,000 sqm of Deck panel, ~83,400 sqm of Aluminium monolithic, 3 units of Auto climbing formwork & 2 units of Auto climbing screen

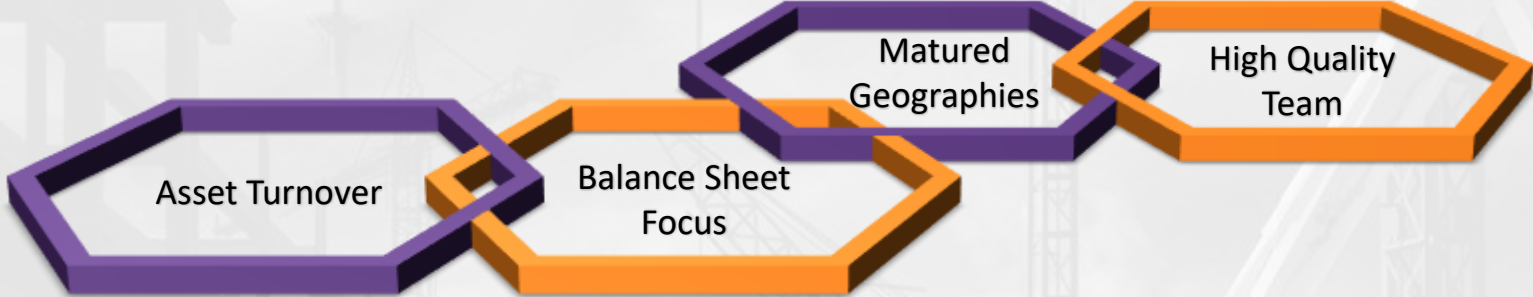
We have over 1,250 employees comprising of specialized technicians and engineers and ~1,000 contract workers to deliver world class projects on time. Our current projects are also employing over 20,000 sub contract workers

We follow well established processes to execute projects in an efficient and timely manner

Entire business process of procurement and services besides accounting functions are transacted in Buildsmart ERP







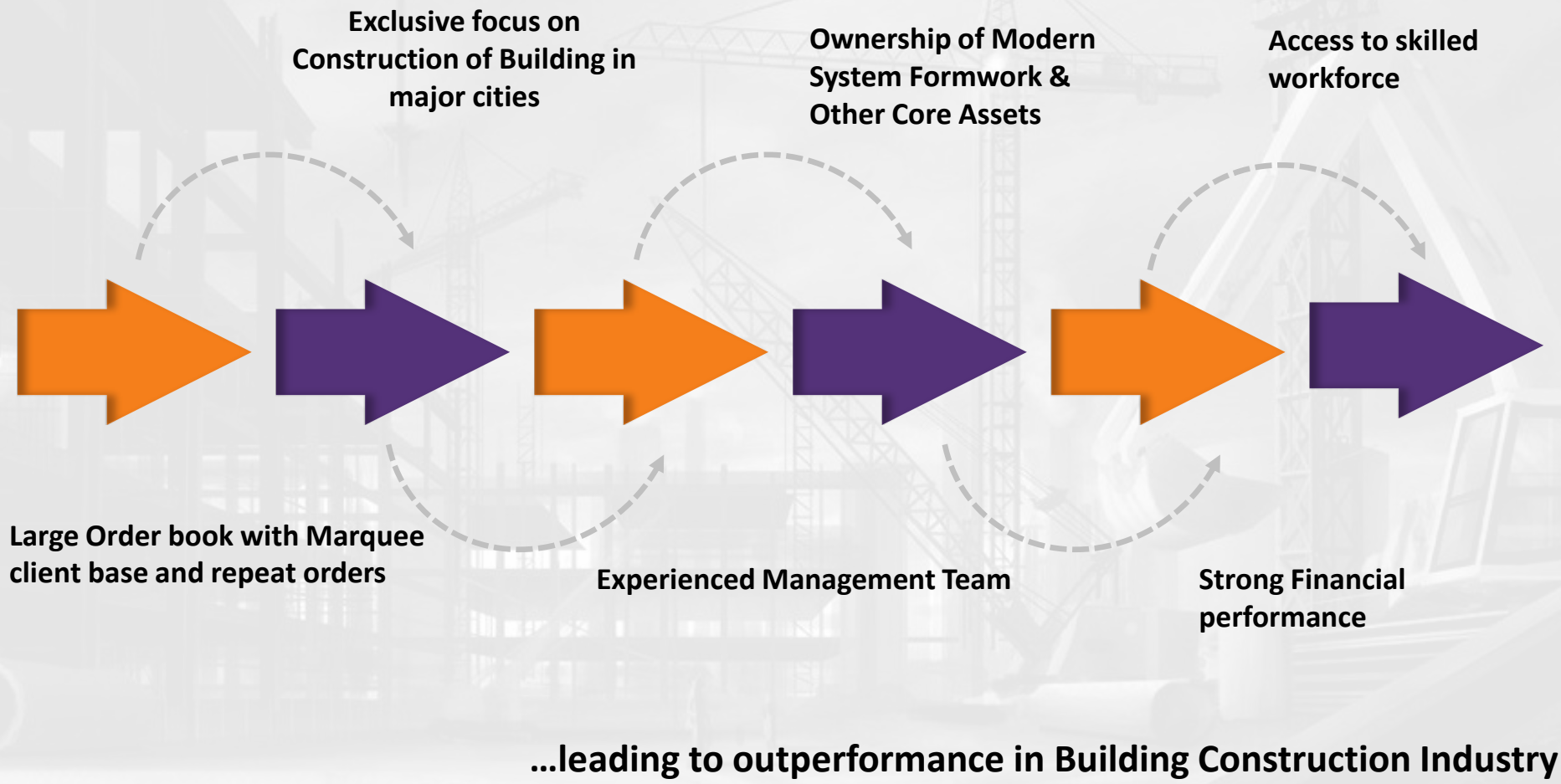
**Focus on improving Asset Turnovers** by efficient deployment of resources and growing orderbooks

**Manageable Debt/Equity** levels which stems from our ethos of building relationships with credible organized players thereby ensuring cash flow security and timely completion along with closure of projects

**Focus on Matured Geographies** will ensure efficient utilization of our resources and thereby improving stakeholder value

**High quality team of engineers and technicians** to execute challenging and complex projects in timely manner

# Our Strengths...





01

## Focus on Building Construction

Focus on Maximizing Utilization of Technologies; to grow Orderbook & improve Asset Turnover Ratio

02

## Expand in Affordable Housing Segment

Benefit from 'Housing for All by 2022' which envisages to build 20mn houses in India

03

## Grow Order book on Lock-and-key basis

Build Orderbook of Lock-and-key Projects including MEP, finishing and interior services

04

## Bid for Design-Build & Public Projects

Focus on relatively limited competitive space of Design-Build Projects which are margin accretive. To increase focus on Government Projects in the Educational & Healthcare Infrastructure Development space

05

## Capitalize on RERA implementation

Organized Players with a credible track record of timely execution are likely to gain & grow exponentially

06

## Expand presence in Matured Cities

Enhance presence in high growth & mature geographies



**Mr. Rohit R. Katyal**  
**Executive Director & CFO**

- Has a vast experience of ~25 years
- Currently focused on **Finance, Commerce and Accounts** functions at **Capacit'e Infraprojects Ltd.**



**Mr. Rahul R. Katyal**  
**Managing Director**

- Has a vast experience of ~23 years
- Currently looks after the **Operations** and **Business Development** domains at **Capacit'e Infraprojects Ltd.**



**Mr. Subir Malhotra**  
**Executive Director**

- Has a vast experience of ~28 years
- Currently focused on **Business Development & Operations** in **North zone** for **Capacit'e Infraprojects Ltd.**





**Mr. S.B. Mainak**  
Chairperson (Independent)

- Has more than 30 years of exp.
- Previously, was **MD** at LIC of India, Served on the Board of NSE & Stock Holding Corporation of India, Independent Director appointed by GOI with Satyam Computers for restructuring post fraud, Prof. & Head of Finance of National Insurance Academy (NIA)



**Mr. Arun Karambelkar**  
Independent Director

- Has ~37 years of exp.
- Previously President & CEO at Hindustan Construction Company (HCC)



**Mr. Siddharth D. Parekh**  
Non-Executive Director

- Has ~ 16 years of exp.
- Previously, worked at **IFC** in **Washington DC** and **BCG** in **New York**
- **Currently, Partner** at **Paragon Advisors Partners, LLP**



**Ms. Farah Nathani – Menzies**  
Independent Director

- Is an MBA from Harvard Business School and B.A.-B.Sc. from the University of Pennsylvania's Wharton School
- Previously worked at Bain & Company, Godrej Consumer Products & Godrej Industries and is currently Co-Founder of The Mumum Company



**Mr. Sumeet S. Nindrajog**  
Non-Executive Director

- Has ~ 16 years of exp.
- Previously, worked at **Ares Management** in **LA**, and **UBS investment banking**
- **Currently, Partner** at **Paragon Advisors Partners, LLP**

# Our Creations







**Oberoi Enigma, Mulund**



**Lodha Altamount  
Altamount Road**



**The Park by Lodha, Lower Parel**



**Rustomjee Seasons BKC**





**Four Seasons Private Residences, Worli**



**Bishop Gate, Breach Candy**



**Beaumont, Sion**







**Provident Housing**



**Century Breeze**



**Purva Coronation Square**



**Ozone Hyatt**





**Bharti Worldmark, Gurgaon**



**Godrej Summit, Gurgaon, NCR**



**Emaar Imperial Garden, NCR**



**Paras Buildtech, Gurgaon**







# Other Projects

**Sir Gangaram Hospital, Multi level Car Parking, Delhi**



**Saifee Burhani Upliftment Project, Mumbai**





- **W-54**, a Residential project located in Dadar, constructed for Wadhwa Group
- Vertical height of the building is ~169 m
- Project scope included tower with 3 basement, 4 podiums, a service floor, 2 fire check floors & 37 typical floors and terrace



- **Splendora**, a Residential project located at Thane, constructed for Lodha Developers
- Vertical height of the building is ~100 m
- Four different typologies of residential towers i.e. 1 & 1.5 Bhk, 2 Bhk, 2.5 Bhk & 3 Bhk and multilevel car parking, swimming pool, underground water tanks, club house, etc



- **Auris Serenity I**, a Residential building located at Malad, constructed for Transcon-Sheth Creators
- Vertical height of the building is ~220 m
- Project scope included a tower with 7 podiums, eco-deck, 54 typical floors and 3 fire check floors





- **Godrej Central**, a Residential project located at Chembur, constructed for Godrej Properties
- Vertical height of the building is ~50 m
- Project scope was divided into 5 segments from demolition & site clearance to construction of new sale and rehab towers



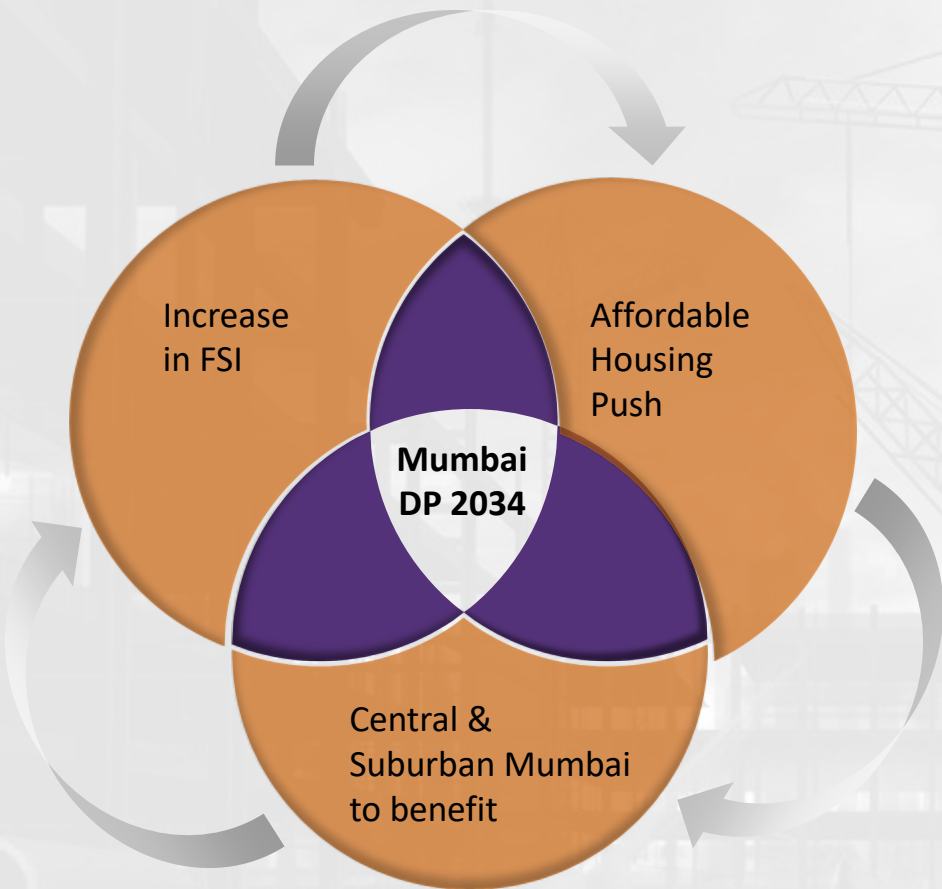
- **The Walk – Hiranandani**, a Residential project, constructed for Hiranandani, at Thane
- Vertical height of the building is ~54 m
- Scope of work included construction of 6 buildings with 2 basements, stilt and 18 typical floors



- **T-Series** is a Commercial Project located at Andheri, constructed for T-Series Supper Cassettes Industries Ltd
- Vertical height of the building is ~50 m
- Scope of work included construction of Office building having a basement, ground and 15 typical floors

# Our Industry





## Increase in FSI

- Government has increased the Floor Space Index, for both commercial and residential buildings

## Affordable Housing Push

- The authorities have approved to release 3,355 hectares of land previously designated as no-development zone for building apartments and commercial complexes in Mumbai of which 2,100 hectares of it will go for affordable housing under the Development Plan 2034
- Some of the key highlights of this plan are target of 1 million affordable homes, Theme gardens, pay and park zones, old-age homes, walking provision, farmers market, etc.

## Central & Suburban Mumbai to benefit

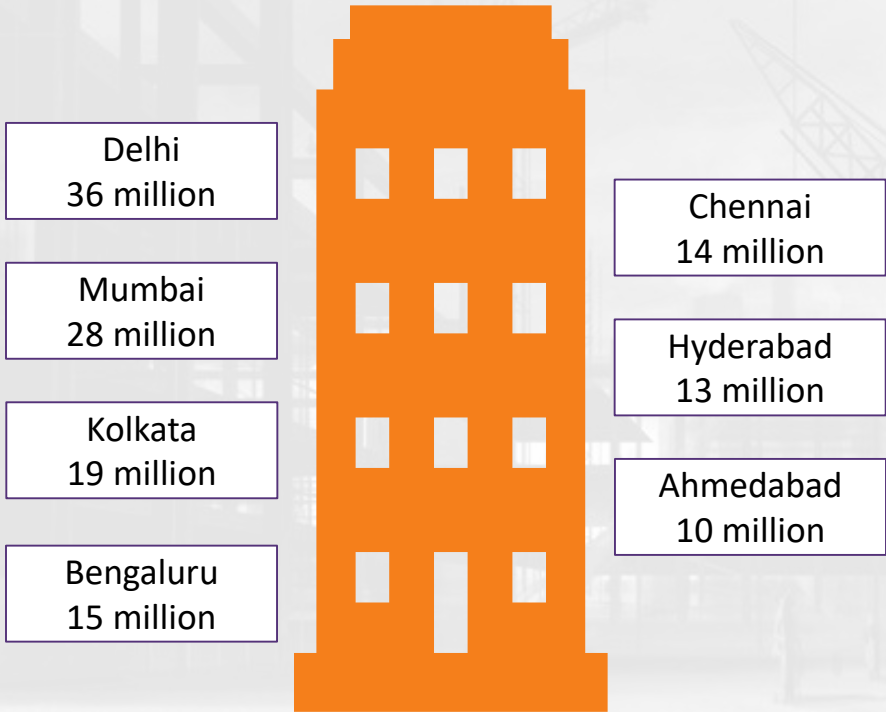
- The non-development zones proposed to be unlocked for affordable homes are located in parts of central and suburban Mumbai like:
  - Wadala, Sewri and Cotton Green in Central Mumbai
  - Bhandup & Mulund in North-eastern suburbs and
  - Gorai & Manori in the North-western suburbs





## India's largest urban agglomeration by 2030

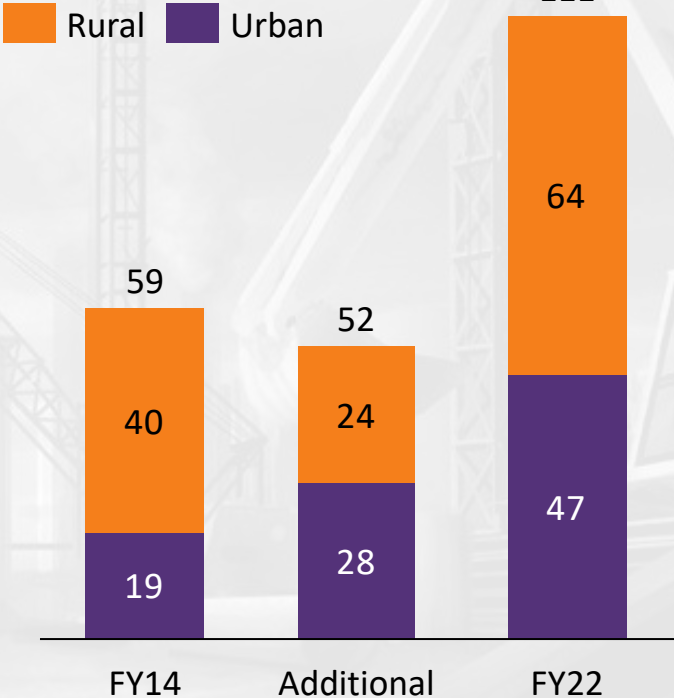
In units



Source: KPMG Urban Indian real estate

## Shortfall of Housing units in India

In million units



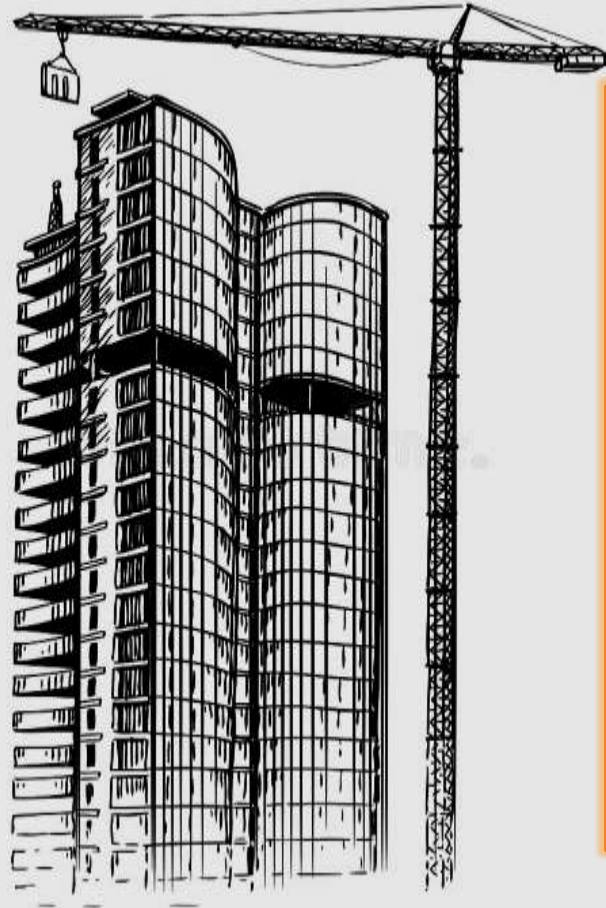
Source: KPMG Decoding housing for all by 2022





## Government Programmes

- Pradhan Mantri Awas Yojna (Affordable housing)
- Smart Cities
- AMRUT (urban renewal)
- Make In India (Manufacturing)
- Digital India
- Skill India, Start-up India
- HRIDAY (Heritage City Preservation)
- Industry status accorded to 'Affordable Housing'



## Policy Reforms

- RERA
- GST
- REIT
- Ease of doing business
- Relaxation of FDI and ECB norms

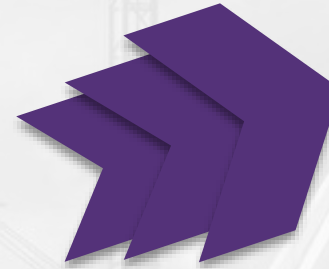


***RERA will improve buyer confidence and boost demand for residential real estate***

Delays in handover of projects are likely to decline as RERA mandates commitment from developers to complete projects as per schedule



RERA incorporates mandatory disclosure clauses, which would provide clarity on the project standards and timelines for completion



RERA protects buyers against project delays by requiring developers to refund the amount paid along with interest in the event of a delay



RERA mandates developers to deposit 70% of the amount realized from the allottees in an escrow account to cover construction costs





# Organized Real Estate: Outperforming

## FDI in Real Estate

- 100% FDI for townships & settlements development projects
- Provision for reduction in minimum capitalisation for FDI investment US\$ 10mn to US\$ 5 mn

## Investment Trend

- Private debt and bank lending have emerged as the most important source of real estate finance in India, accounting for 60% of the total money being spent on new construction activities

## RERA & REIT

- The sector has been witnessing enhanced interest from institutional capital owing to greater transparency in the organised sector
- This is expected to boost orderbook of organized players in the industry

# Our Historical Performance





# Key Projects

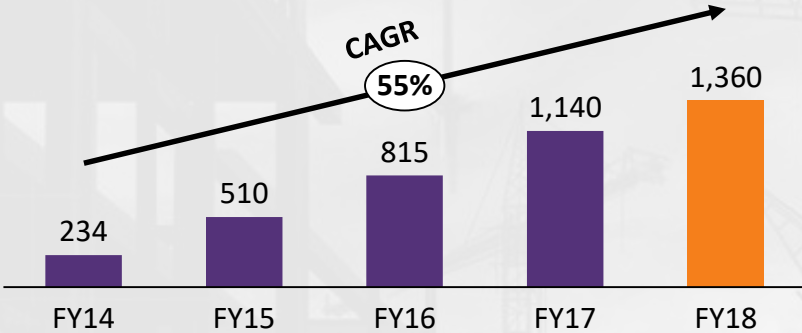


| Client   | Project  | Location           |
|--|--|--------------------|
| <b>RESIDENTIAL PROJECTS</b>                    |  |                    |
| Kalpataru                                      | Magnus MIG V                                       | Bandra, MMR        |
| Oberoi Constructions                           | Tardeo   | Tardeo, MMR        |
| Kalpataru                                      | Kalpataru Immensa                                  | Thane, MMR         |
| Oberoi Constructions                           | Enigma   | Mulund, MMR        |
| T Bhimjyani Reality                            | Neelkanth Woods - Phases I & II                    | Thane, MMR         |
| Saifee Burhani Upliftment                      | Saifee Burhani Upliftment Project – Sub cluster 03 | Bhendi Bazaar, MMR |
| Prestige Estates                               | Prestige Hillside Gateway                          | Kochi              |
| Rustomjee                                      | Rustomjee Seasons                                  | BKC, MMR           |
| Godrej Properties                              | Godrej Central                                     | Chembur, MMR       |
| The Wadhwa Group                               | H Mill   | Prabhadevi, MMR    |
| Puravankara Projects                           | Purva EVOQ   | Chennai            |
| DB – Radius                                    | One Mahalakshmi                                    | Mahalakshmi, MMR   |
| Puravankara Projects                           | Purva Silver Sands                                 | Pune               |
| Lodha Group                                    | The Park – Towers 3 and 4                          | Worli, MMR         |
| Godrej Properties                              | Godrej Summit, Phase II                            | Gurugram, NCR      |
| Arihant Abode                                  | Arihant Aspire                                     | Panvel, MMR        |
| <b>COMMERCIAL &amp; INSTITUTIONAL PROJECTS</b> |  |                    |
| Tata Trust                                     | Varanasi Univeristy                                | Varanasi           |
| Oberoi Constructions                           | Worli  | Worli, MMR         |
| Oberoi Constructions                           | Skycity Mall                                       | Borivali, MMR      |
| Seaview Developers                             | Candor TechSpace                                   | Noida - SEZ, NCR   |
| IGIMS  | Medical College                                    | Patna              |
| Brigade Enterprises                            | WTC  | Chennai            |

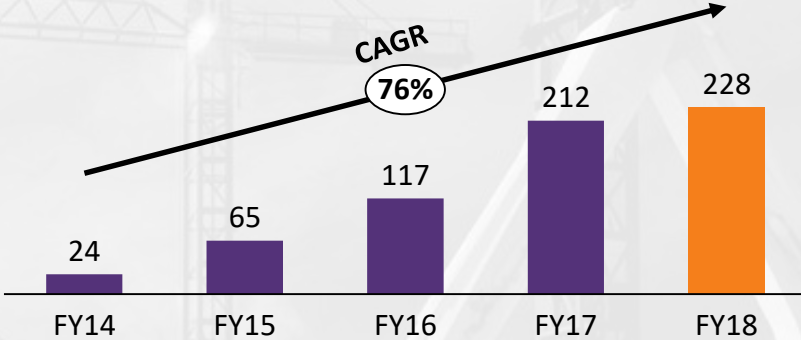
# Strong Financial Performance



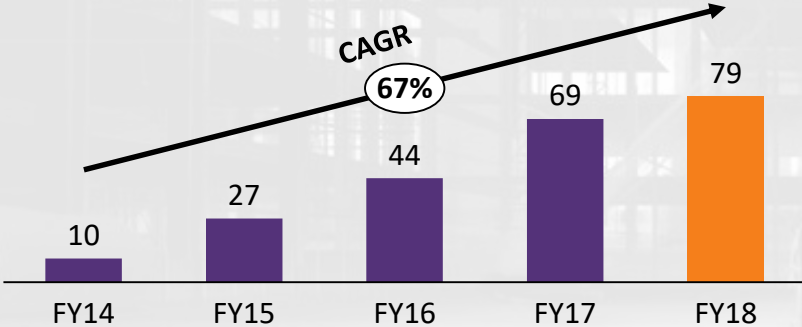
**Total Income (₹ in Cr.)**



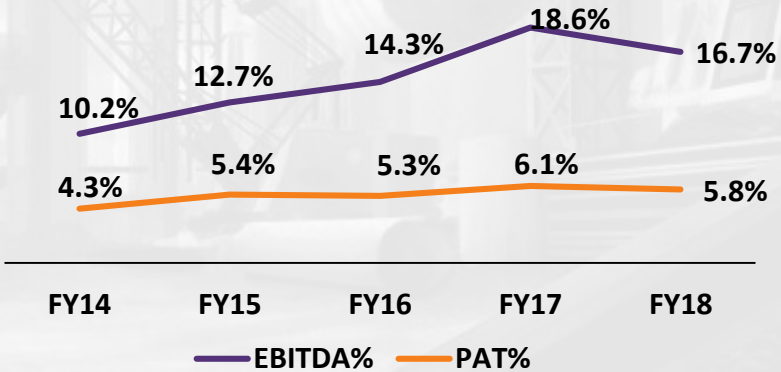
**EBITDA (₹ in Cr.)**



**PAT (₹ in Cr.)**



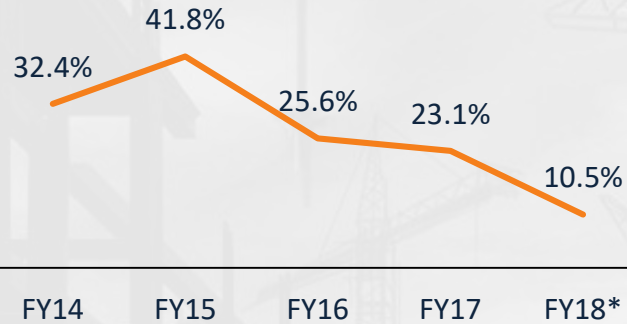
**Margins**



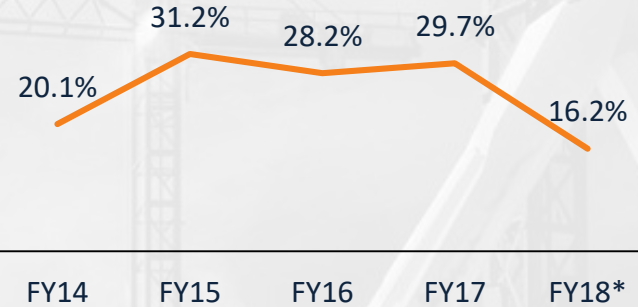
Standalone Financials



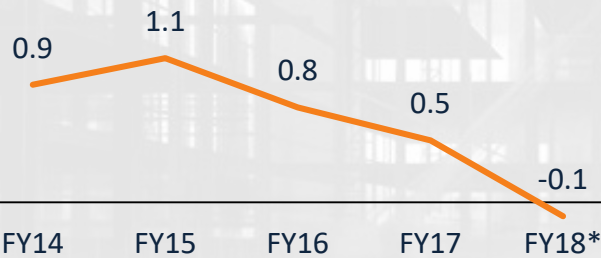
## ROE



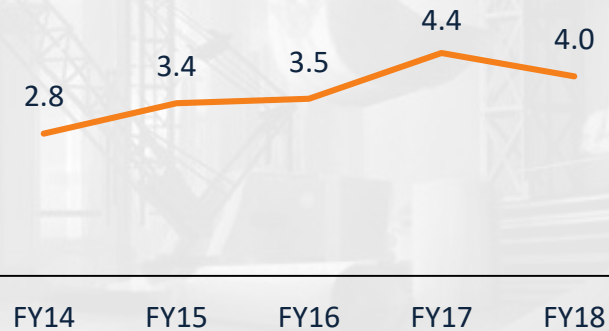
## ROCE



## Net Debt : Equity (x)



## Core Fixed Asset T/O (x)



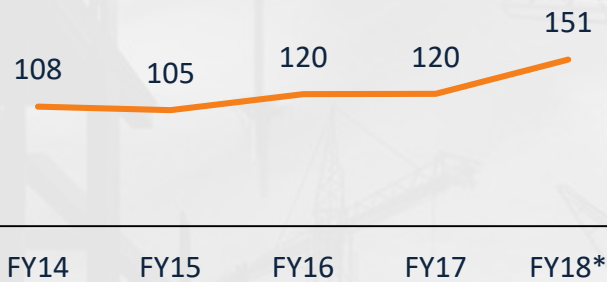
\* Company raised ₹ 372 Crores via IPO (net of Issue expenses) of which ₹ ~230 Crores is free cash

Standalone Financials

Ratios for FY14 to FY17 are as per I-GAAP

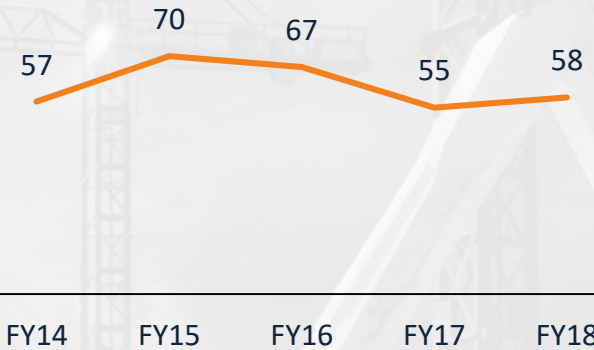


## Debtors turnover days

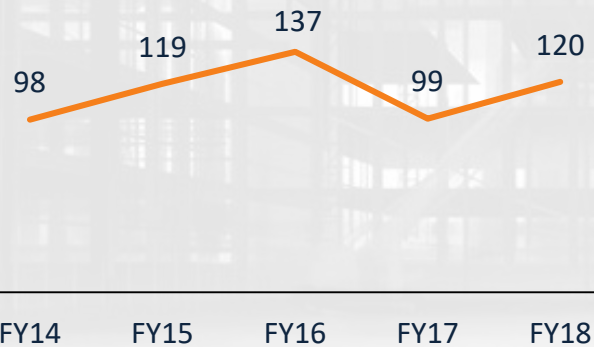


\* includes Bills under certification

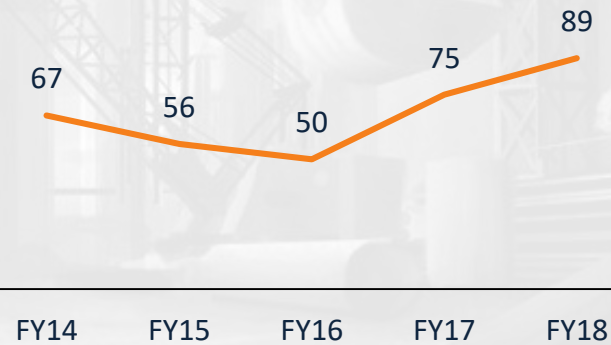
## Inventory turnover days



## Creditors turnover days



## Working Capital turnover days



Standalone Financials

Ratios for FY14 to FY17 are as per I-GAAP





# Standalone Profit & Loss Statement

| Particulars (₹ In Crs)                                  | FY18         | FY17         | FY16*        |
|---|--------------|--------------|--------------|
| <b>Revenue from Operations</b>                          | <b>1,336</b> | <b>1,125</b> | <b>802</b>   |
| Other Income  | 24           | 15           | 13           |
| <b>Total Income</b>                                     | <b>1,360</b> | <b>1,140</b> | <b>815</b>   |
| Cost of Material Consumed (Incl. Construction Expenses) | 966          | 796          | 591          |
| Employee Expenses                                       | 117          | 87           | 69           |
| Other Expenses  | 49           | 46           | 37           |
| <b>EBITDA</b>   | <b>228</b>   | <b>212</b>   | <b>117</b>   |
| <b>EBITDA Margin (%)</b>                                | <b>16.7%</b> | <b>18.6%</b> | <b>14.3%</b> |
| Depreciation  | 67           | 65           | 15           |
| Finance Cost  | 40           | 42           | 29           |
| Prior Period Item                                       | 0            | 0            | 4            |
| <b>Profit before Tax</b>                                | <b>121</b>   | <b>105</b>   | <b>68</b>    |
| Tax   | 42           | 36           | 24           |
| <b>Profit After Tax</b>                                 | <b>79</b>    | <b>69</b>    | <b>44</b>    |
| <b>PAT Margin (%)</b>                                   | <b>5.8%</b>  | <b>6.1%</b>  | <b>5.3%</b>  |
| <b>Cash PAT</b>   | <b>161</b>   | <b>135</b>   | <b>62</b>    |
| <b>Cash PAT Margin (%)</b>                              | <b>11.8%</b> | <b>11.8%</b> | <b>7.6%</b>  |

\* As per I-GAAP



# Standalone Balance Sheet

| ASSETS (₹ In Crs)                               | Mar'18       | Mar'17       |
|---|--------------|--------------|
| <b>NON-CURRENT ASSETS</b>                       | <b>543</b>   | <b>381</b>   |
| Property, plant & equipment                     | 409          | 324          |
| Capital work-in-progress                        | 0            | 7            |
| Intangible assets                               | 1            | 2            |
| Investments                                     | 19           | 0            |
| Trade receivables                               | 50           | 16           |
| Loans   | 2            | 3            |
| Other Financial Assets                          | 29           | 13           |
| Current tax assets (Net)                        | 0            | 1            |
| Other Non - current assets                      | 32           | 16           |
| <b>CURRENT ASSETS</b>                           | <b>1,190</b> | <b>697</b>   |
| Inventories                                     | 216          | 170          |
| Investments                                     | 0            | 0            |
| Trade receivables                               | 415          | 358          |
| Cash & Cash Equivalents                         | 13           | 11           |
| Bank balances other than cash & cash equivalent | 311          | 39           |
| Loans   | 52           | 30           |
| Other Financial Assets                          | 128          | 31           |
| Current tax assets (Net)                        | -            | 3            |
| Other Current assets                            | 56           | 54           |
| Assets held for sale                            | -            | 1            |
| <b>TOTAL ASSETS</b>                             | <b>1,734</b> | <b>1,078</b> |

| EQUITY AND LIABILITIES (₹ In Crs)     | Mar'18       | Mar'17       |
|---------------------------------------|--------------|--------------|
| <b>EQUITY</b>                         | <b>749</b>   | <b>299</b>   |
| Equity Share capital                  | 68           | 44           |
| Other equity                          | 682          | 255          |
| <b>NON-CURRENT LIABILITIES</b>        | <b>192</b>   | <b>203</b>   |
| Borrowings                            | 48           | 67           |
| Other financial liabilities           | 29           | 33           |
| Provisions                            | 1            | 2            |
| Deferred tax liabilities (Net)        | 40           | 26           |
| Other Non-Current Liabilities         | 73           | 74           |
| <b>CURRENT LIABILITIES</b>            | <b>792</b>   | <b>577</b>   |
| Borrowings                            | 139          | 97           |
| Trade Payables                        | 447          | 310          |
| Other Financial Liabilities           | 77           | 47           |
| Current tax liabilities (Net)         | 5            | 4            |
| Provisions                            | 18           | 2            |
| Other current liabilities             | 107          | 116          |
| <b>TOTAL EQUITY &amp; LIABILITIES</b> | <b>1,734</b> | <b>1,078</b> |



For further information, please contact



**SGA** Strategic Growth Advisors

**Company :**

**Capacit'e Infraprojects Ltd.**

CIN - L45400MH2012PLC234318

Mr. Damodar Aash, Sr. Vice President

[ir@capacite.in](mailto:ir@capacite.in)

[www.capacite.in](http://www.capacite.in)

**Investor Relations Advisors :**

**Strategic Growth Advisors Pvt. Ltd.**

CIN - U74140MH2010PTC204285

Mr. Shogun Jain/Mr. Pratik R. Shah

[shogun.jain@sgapl.net](mailto:shogun.jain@sgapl.net) / [pratik.shah@sgapl.net](mailto:pratik.shah@sgapl.net)

+91 77383 77756 / +91 9769260769

[www.sgapl.net](http://www.sgapl.net)